BIR-5011A001

V3 Institution: INDUST

Financial Year:
Start Date:
End Date:

2019 2019/10/0 2019/12/3

(Confidential and not available for inspection by the public)

PART A

	_	(All alliburis to be	rounded off to the				
				CLASSIFICATI	ON CATEGORY		_
Line no		Pass or	Special	Sub-	Doubtful	Loss/	Total
	ITEMS	Acceptable	mention	standard		Bad	
		1	2	3	4	5	6
	(A) CLAIMS ON SOVEREIGN OR CENTRAL BANKS						
1	Gross exposure to sovereign or central banks at beginning of quarter	6,570,131	- 1	0	0	0	6,570,
2	Movements during the quarter	737,424	- 4	0	0	0	737,
3	Written off during the quarter	0	0	0	0	0	
4	Gross exposure to sovereign or central banks at end of quarter (1+2-3)	7,307,555					7,307,
5	Realizable value of security			0	0	0	
6	Net exposure to sovereign or central banks before provisioning (4-5)	7,307,555					7,307,
7	Interest suspended			0	0	0	
8	Provisions	582	0	0	0	0	
	Minimum provision in percentages, G-general, S-specific	G=1%	G=2%	S=10%	S=50%	S=100%	
	(B) CLAIMS ON PUBLIC SECTOR ENTITIES (PSEs), LOCAL AND REGIONAL						
	AUTHORITY						
9	Gross exposure to public sector entities at beginning of quarter	4,012,724	0	0	0	0	4,012
10	Movements during the quarter	548,736	0	0	0	0	548
11	Written off during the quarter	0	0	0	0	0	
12	Gross exposure to Public sector entities at end of quarter (9+10-11)	4,561,460					4,561
13	Realizable value of security			0	0	0	
14	Net exposure to public sector entities before provisioning (12-13)	4,561,460					4,561
15	Interest suspended			0	0	0	
16	Provisions	45,395	0	0	0	0	45
	Minimum provision in percentages, G-general, S-specific	G=1%	G=2%	S=10%	S=50%	S=100%	
	(C) CLAMS ON BANKS						
17	Gross exposure to banks at beginning of quarter	9,392,808	0	0	0	0	9,392
18	Movements during the quarter	-1,712,806	0	0	0	0	(1,712
19	Written off during the quarter	0	0	0	0	0	
20	Gross exposure to banks at end of quarter (17+18-19)	7,680,002					7,680
21	Realizable value of security			0	0	0	
22	Net exposure to banks before provisioning (20-21)	7,680,002					7,680
23	Interest suspended			0	0	0	
24	Provisions	819	0	0	0	0	
	Minimum provision in percentages, G-general, S-specific	G=1%	G=2%	S=10%	S=50%	S=100%	

Institution:
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INDUSTRY 2019 2019/10.01 2019/12.01

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PART

		(All amounts to b	e rounded off to the	nearest N\$'000)			
				CLASSIFICATION	ON CATEGORY		
Line no	ITEMS	Pass or Acceptable	Special mention	Sub- standard	Doubtful	Loss/ Bad	Total
		1	2		4	5	6
	(D) CLAIMS ON SECURITY FIRMS						
25	Gross exposure to security firms at beginning of quarter	1,677,073	0	0	0	0	1,677,07
26	Movements during the quarter	121,892	0	0	0	0	121,890
27	Written off during the quarter	0	0	0	0	0	
28	Gross exposure to security firms at end of quarter (25+26-27)	1,798,965					1,798,96
29	Realizable value of security			0	0	0	
30	Net exposure to security firms before provisioning (28-29)	1,798,965					1,798,96
31	Interest suspended			0	0	0	
32	Provisions	0	0	0	0	0	
	Minimum provision in percentages, G=general, S=specific	G=1%	G=2%	S=10%	S=50%	S=100%	
	(E) CLAIMS ON CORPORATES						
33	Gross exposure to corporates at beginning of quarter	20,900,419	206.643	59.577	105.378		21.745.28
						473,264	
34	Movements during the quarter	-209,627	-11,415	97,113	-28,550	-61,601	(214,08
35 36	Written off during the quarter	20.690.793	195.228	156.690	76.829	1,205 410,458	1,20
	Gross exposure to corporates at end of quarter (33+34-35)	20,690,793	195,228				
37 38	Realizable value of security	20.690.793		98,193 58,497	55,281 21,548	209,918	363,39 21,166,60
	Net exposure to corporates before provisioning (36-37)	20,690,793	195,228			200,540	
39	Interest suspended			2,770	8,096	93,951	104,81
40	Provisions	202,823	3,905	32,624	9,671	107,020	356,04
	Minimum provision in percentages, G+general, S+specific	G=1%	G=2%	S=10%	S=50%	S=100%	
	(F) CLAIMS INCLUDED IN THE RETAIL PORTFOLIO						
41	Gross exposure to retail portfolio at beginning of quarter	22,235,838	778,679	228,052	217,578	554,975	24,015,12
42	Movements during the quarter	1,355,147	-360,130	8,758	-30,054	119,158	1,092,87
43	Written off during the quarter	0	0	9,139	6,315	43,479	58,93
44	Gross exposure to retail portfolio at end of quarter (41+42-43)	23,590,985	418,549	227,671	181,209	630,653	25,049,06
45	Realizable value of security			77,404	72,026	259,828	409,25
46	Net exposure to retail portfolio before provisioning (44-45)	23,590,985	418,549	150,267	109,182	370,825	24,639,80
47	Interest suspended			17,899	24,696	87,562	130,15
48	Provisions	235,964	9,407	105,940	74,092	288,920	714,32
	Minimum provision in percentages, G-general, S-specific	G=1%	G=2%	S=10%	S=50%	S=100%	

Institution:
Financial Year:
Start Date:
End Date:

NDUSTRY 2019 2019/1001 2019/1231

CREDIT RISK (Confidential and not available for inspection by the public) PART A

			CLASSIFICATION CATEGORY									
		Pass or	Special	Sub	Doubtful	Loss/ Bad	Total					
Line no	ITEMS	Acceptable	mention	standard								
		1	2	3	4	5	6					
	(G) CLAIMSSECURED BY RESIDENTIAL MORTGAGE PROPERTIES											
49	Gross exposure to residential mortgage properties at beginning of quarter	37,198,327	485,590	535,970	308,602	1,231,672	39,760,					
50	Movements during the quarter	536,296	7,015	-10,128	11,798	104,787	649					
51	Written off during the guarter	0	0	1,446	0	8.892	10					
52	Gross exposure to residential mortgage properties at end of quarter (49+50-51)	37,734,623	492,604	524,395	320,400	1,327,566	40,399					
53	Realizable value of security			470,707	267,598	924,161	1,662					
54	Net exposure to residential mortgage properties before provisioning (52-53)	37,734,623	492,604	53,688	52,803	403,405	38,737					
55	Interest suspended			58,128	26,355	198,187	282					
56	Provisions	377,346	9,852	28,196	28,806	217,135	661					
	Minimum provision in percentages, G=general, S=specific	G=1%	G=2%	S=10%	S=50%	S=100%						
	(H) CLAIMS SECURED BY COMMERCIAL REAL ESTATES											
57	Gross exposure to commercial real estates at beginning of quarter	11,803,115	150,079	38,647	690,637	298,457	12,980					
58	Movements during the quarter	-163,105	-89,654	94,665	-638,056	655,796	(140					
59	Written off during the quarter	0	0	0	0	0						
60	Gross exposure to commercial real estates at end of quarter (57+58-59)	11,640,011	60,425	133,311	52,581	954,253	12,840					
61	Realizable value of security			122,017	38,219	773,871	934					
62	Net exposure to commercial real estates before provisioning (60-61)	11,640,011	60,425	11,294	14,362	180,383	11,906					
63	Interest suspended			4,734	5,819	50,983	61					
64	Provisions	116,400	1,209	7,920	10,470	129,444	265					
	Minimum provision in percentages, G=general, S=specific	G=1%	G=2%	S=10%	S=50%	S=100%						
	(f) OTHER ASSETS											
65	Total other assets at beginning of quarter	20,167,502	97	87	0	0	20,167					
66	Movements during the quarter	-1,487,881	187	17	0	0	(1,487					
67	Written off during the quarter	0	0	0	0	0						
68	Total other assets at end of quarter (65+66-67)	18,679,621	284	104			18,680					
69	Realizable value of security			0	0	0						
70	Other assets before provisioning (68-69)	18,679,621	284	104			18,680					
71	Interest suspended			0	0	0						
72	Provisions	211	6	10	0	0						
	Minimum provision in percentages, G-general, S-specific	G=1%	G=2%	S=10%	S=50%	S=100%						

Institution: Financial Year Start Date: End Date: DUSTRY 2019 2019/1001 2019/2031

CREDIT RISK
(Confidential and not available for inspection by the public)

		CLASSIFICATIO	CLASSIFICATION CATEGORY									
Line no.	ITEMS	Pass or Acceptable	Special mention	Sub- standard	Doubtful	Loss/ Bad	Total					
		1	2	3	4	5	6					
	(J) TOTAL EXPOSURE											
73	Total exposure at beginning of quarter	133,957,937	1,621,089	862,333	1,322,195	2,558,368	140,321,92					
74	Movements during the quarter	(273,923)	(453,999)	190,424	(684,862)	818,139	(404,2					
75	Written off during the quarter			10,585	6,315	53,577	70,4					
76	Total exposure at end of quarter (73+74-75)	133,684,014	1,167,090	1,042,172	631,018	3,322,931	139,847,2					
77	Realizable value of security			768,321	433,123	2,167,779	3,369,2					
78	Net exposure before provisioning (76-77)	133,684,014	1,167,090	273,852	197,895	1,155,152	136,478,0					
79	Interest suspended			83,532	64,966	430,683	579,1					
80	Provisions	979,541	24,379	174,690	123,039	742,519	2,044,1					
81	Accounting adjustments on general provisions	4,805	0	1,250	0	0	6,0					
	Minimum provision in percentages, G-general, S-specific	G=1%	G=2%	S=10%	S=50%	S=100%						

Line no	PART B	(A) Claims on Sovereign or	(B) Claims on Public Sector	(C) Claims on Ranks	(D) Claims on Security Firms	(E) Claims on Corporates	(F) Claims included in the Retail	(G) Claims secured by Residential	secured by Commercial	(I) Other Assets	Total Exposures
Life II.	AGEING ANALYSIS - COUNTER PARTIES	Central Banks	Entites	Balliks	Security Fillis	Corporates	Portfolios	Mortgage	Properties		
		- 1	2	3	4	5	6	7	8	9	11
82	Current non-overdue exposures	7,259,447	4,561,460	7,680,002	1,798,965	20,689,903	22,980,609	35,439,899	11,593,172	18,679,621	130,683,076
83	Overdues:					840,094	2,068,457	4,959,690	1,247,409	388	9,116,039
84	Amount overdue: 1 to < 2 months	0	0	0	0	891	617,032	2,294,723	46,839	284	2,959,769
85	Amount overdue: 2 to < 3 months	0	0	0	0	195,228	411,755	492,609	60,425	104	1,160,120
86	Amount overdue: 3 to < 6 months	0	0	0	0	156,689	227,671	524,390	133,311	0	1,042,062
87	Amount overdue: 6 to < 12 months	0	0	0	0	76,829	181,208	320,401	52,581	0	631,019
88	Amount overdue: 12 months and above	0	0	0	0	410,458	630,792	1,327,566	954,253	0	3,323,069
89	Gross Exposure	7,259,447	4,561,460	7,680,002	1,798,965	21,529,997	25,049,066	40,399,589	12,840,581	18,680,009	139,799,115
		Instalment	Mortgage	Overdrafts	Personal	Credit	Other loans	Interbank	Total		
Line no		sales and	loans		loans	cards	& advances	advances			
	AGEING ANALYSIS - PRODUCT TYPES	leases									
		A	В	С	D	E	F	G	н		
90	Current non-overdue exposures	10,158,439	47,034,088	11,717,487	6,994,743	681,831	18,102,665	61,075	94,750,328		
91	Overdues:	736,938	6,205,955	944,782	349,897	46,991	831,478		9,116,042		
92	Amount overdue: 1 to < 2 months	0	0	0	6,795	0	891	0	7,686		
93	Amount overdue: 1 to < 2 months	252,076	2,341,562	121,535	114,034	8,736	114,338	0	2,952,281		
94	Amount overdue: 2 to < 3 months	216,597	553,030	176,946	46,949	6,792	161,558	0	1,161,872	ı	
95	Amount overdue: 3 to < 6 months	66,476	657,538	127,317	80,390	4,079	104,319	0	1,040,120	I	
96	Amount overdue: 6 to < 12 months	46,678	372,590	48,637	36,371	13,234	114,236	0	631,746		
97	Amount overdue: 12 months and above	155,112	2,281,235	470,347	65,358	14,150	336,137	0	3,322,338	I	
98	Gross Exposure	10,895,377	53,240,043	12,662,269	7,344,641	728,822	18,934,143	61,075	103,866,370	ı	



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	PART C	Caprivi	Erongo	Hardap	Karas	Kavango	Khomas	Kunene	Ohanguena	Omaheke	Omusati	Oshana	Oshikoto	Otjozondjupa	Total
	GEOGRAPHICAL DISTRIBUTION OF LOANS & ADVANCES														
	GEOGRAPHICAE DIGITION OF ECANOR ADVANCES	1	2	3	4	5	6	7	8	9	10	11	12	13	14
99	Distribution	406,064	9,821,469	1,559,388	2,242,646	817,024	77,367,361	699,380	593,669	1,308,642	464,641	4,040,259	1,383,536	3,162,281	*******
100	Non-performing loans	12,722	318,545	29,727	70,884	18,889	4,076,291	59,362	10,610	29,305	4,485	144,702	108,928	110,513	4,994,963
101	Security values	6,130	244,182	17,043	46,720	8,490	2,927,544	34,160	4,171	21,012	1,114	88,356	81,409	69,061	3,549,392
102	Specific provisions	3,598	57,414	7,915	14,096	5,125	870,230	12,869	6,216	4,510	1,856	27,341	7,020	22,689	1,040,878
103	Net unsecured and with no provision	2,994	16,949	4,769	10,068	5,274	278,516	12,334	223	3,784	1,515	29,006	20,498	18,763	404,693
104	Number of clients	8,612	69,705	26,922	25,212	17,831	280,724	12,308	30,745	11,529	10,383	62,966	11,876	35,580	604,393

Line no.	PART D MEMORANDUM SECTION	Instalment sales and Lease	Overdraft Facility	Personal Loans	Credit Cards	Other loans and advances	Interbank Loans	Mortgage Loans	Total
		1	2	3	4	5	6	7	8
105	Exposures secured by residential mortgage property	0	1,152,606	256,421	0	3,359,427	0	35,342,558	40,111,012
106	Exposures secured by commercial real estate	0	819,996	329,912	0	5,611,601	0	4,523,629	11,285,139

Line no.	Asset Bought in or repossessed during preceding five years and unsold	Historical cost		Market value at date of return	Commulative amount written off to date	Liabilities & other cost to be settled prior to sale
		1		2	3	4
107	Company Acquired	0		0	0	0
108	Fixed Property	57,462		153,429	12,919	
109	Private dwelling	34,897		99,225	12,919	0
110	Commercial and Industrial	22,565		54,204	0	0
111	Vehicle and equipment	34,755		14,052	0	0
112	Other	0		0	0	0
113	Total	92,217		167,481	12,919	
Line no.	Value of exposure N\$'000		dential mortgage d and taken up			
	1		2			
114	N\$ 0 - N\$ 500		885			
115	N\$ 500 - N\$ 1 000		907			
116	N\$ 1 000 - N\$ 1 500		241			
117	N\$ 1 500 - N\$ 3 000		205			
118	N\$ 3 000 and above		33			
119	Total granted and taken up		2,271			