

## AGGREGATED INCOME STATEMENT (BIR-201) QUARTERLY FIGURES FOR THE YEAR 2022 (N\$'000)

	First Quarter			Second Quarter			Third Quarter			Fourth Quarter		
ITEM DESCRIPTION	31-Jan	28-Feb	31-Mar	30-Apr	31-May	30-Jun	31-Jul	31-Aug	30-Sep	31-Oct	30-Nov	31-Dec
Interest income from loans and advances and deposits placed	873,109	747,514	941,157	919,200	954,679	885,649	993,156	1,072,175	1,042,330	1,183,658	1,126,692	1,242,725
Balances with Bank of Namibia	5,470	5,343	6,188	5,792	7,476	7,577	5,847	9,396	4,229	6,518	5,917	8,884
Balances with banks	36,430	20,889	31,698	118,893	68,423	69,950	81,779	86,778	77,748	88,705	84,687	98,666
Short-term negotiable securities Loans to banks - repayable in legal tender	92,234	82,252 53	99,382	99,163 3	88,561	99,437	107,600	119,087 4	117,807 4	125,950	122,768	102,808 28,483
Loans to banks - repayable in foreign currencies	-	-	-	-	-	-	-	-	-	-	-	-
Loans to non-banks - repayable in foreign currencies	329	262	255	822	943	971	972	1,066	232	478	1,421	2,474
Instalment debtors, hire purchase, suspensive sales and leases	66,500	58,397	70,025	80,497	75,046	73,596	78,516	82,446	86,531	87,706	93,917	70,103
Residential mortgages	301,567	254,623	330,085	297,529	329,630	263,504	342,355	343,005	317,386	389,645	370,433	316,056
Commercial real estate morgages	82,501	72,167	86,121	85,790	89,186	88,653	92,340	185,089	103,704	101,149	104,412	167,910
Personal loans	71,786	65,586	74,966	72,099	76,833	75,981	80,914	82,334	83,924	89,993	96,239	149,714
Fixed term loans Overdraft	114,823 85,208	109,251 38,869	101,377 93,449	111,857 87,205	112,929 85,627	106,623 78,018	107,706 73,584	48,097 91,372	133,882 92,743	169,891 97,677	141,496 82,059	77,831 151,176
Credit card debtors	6,996	6,614	7,082	7,107	7,425	7,668	7,741	7,928	8,361	8,468	8,651	51,981
Acknowledgement of debts discounted	1,461	1,298	1,591	1,542	1,794	2,141	1,740	2,187	3,482	3,494	2,026	2,210
Loans granted under resale agreement	137	25,030	31,310	-56,477	-	-	286	673	214	196	-	520
Preference shares held to provide credit Other loans and advances	6,295 1,369	5,697 1,183	6,440 1,187	5,821 1,558	9,103 1,698	9,747 1,781	10,148 1,621	10,590 2,124	10,937 1,147	11,306 2,477	11,865 794	11,072 2,836
Interest expense in respect of deposits and loans	1,309	1,105	1,107	1,556	1,090	1,701	1,021	2,124	1,147	2,411	794	2,030
received	<b>342,181</b>	323,315	378,261	378,446	<b>392,162</b>	418,593	449,822	474,172	<b>476,361</b>	<b>515,638</b>	<b>539,320</b>	<b>605,278</b>
Intragroup deposits Interbank deposits	18,733 2,994	21,019 2,896	35,207 2,435	37,067 2,835	20,951 2,462	35,057 2,338	38,392 3,027	41,338 3,260	44,002 2,740	49,301 2,651	48,783 -1,120	53,966 2,156
Intragroup borrowings	649	640	688	675	734	2,580	709	914	764	761	1,878	1,917
Interbank borrowings	98	59	76	48	45	181	192	-31	33	81	52	13
Balances due to Bank of Namibia	1,091	1,322	2,354	3,021	4,030	1,367	1,690	538	2,856	2,456	1,126	-0
Current accounts Call deposits	25,307 75,457	23,137 70,097	28,083 77,887	30,732 74,466	31,144 87,480	37,343 87,753	43,044 98,472	40,648 115,117	44,759 105,283	49,496 111,038	55,378 121,858	70,331 129,255
Savings deposits	3,811	3,478	4,134	4,138	4,561	5,102	<u>98,472</u> 5,445	6,470	6,703	6,756	6,567	129,255
Fixed and notice deposits	80,239	70,120	80,540	84,095	87,780	88,311	93,396	95,232	96,512	104,148	108,196	118,574
Negotiable certificates of deposits	86,713	85,021	94,574	94,221	102,536	105,414	107,102	111,156	112,407	124,312	132,559	145,402
Foreign currency deposits Loans received under repurchase agreement	518	2,297	2,255	711	967	1,207	2,416	3,201	3,729	4,196	5,248	5,580
Debt instruments issued	- 32,823	- 31,197	- 35,628	- 32,364	- 34,019	- 34,205	37,732	- 38,715	- 37,872	40,495	- 39,937	- 42,275
Foreign currency loans received	-	-	-	-	-	-	-	-	-	-	-	-
Other borrowings	13,747	12,032	14,399	14,074	15,454	17,735	18,206	17,614	18,701	19,949	18,857	24,045
Net interest income	530,928	424,199	562,896	540,754	562,517	467,056	543,334	598,003	565,969	668,020	587,372	637,447
Provisions and Write-offs	118,393	-6,680	83,191	8,540	66,893	5,666	37,769	124,578	37,383	152,513	38,076	-7,393
Specific loan loss provisions-	-76,275	28,101	25,020	36,256	33,352	143,576	25,961	80,758	24,921	78,117	15,124	24,391
Bad debts directly written-off Net interest suspended	8,092 12,651	12,718 -13,425	11,146 32,510	15,480 7,445	25,325 16,985	34,541 -51,467	7,693 -11,739	16,320 18,458	2,218 6,605	48,341 53,588	23,486 -16,282	32,951 -24,930
General provisions	177,130	-24,780	16,273	-41,471	3,906	-118,187	19,351	15,986	9,241	8,100	30,128	-13,174
Other provisions	-3,206	-9,294	-1,759	-9,171	-12,675	-2,797	-3,498	-6,945	-5,601	-35,633	-14,380	-26,631
Other Operating Income	318,039	310,164	367,112	359,209	337,881	328,114	354,845	366,161	386,699	379,850	375,272	410,481
Fee income Transaction-based banking-related fee incom	<b>310,788</b> 291,360	<b>293,954</b> 276,797	<b>343,312</b> 322,425	<b>321,908</b> 301,851	<b>318,485</b> 298,287	<b>328,726</b> 307,012	<b>341,405</b> 321,334	<b>345,136</b> 324,079	<b>351,955</b> 332,099	<b>350,480</b> 331,363	<b>366,775</b> 344,324	<b>379,161</b> 355,270
Knowledge-based fee income	19,428	17,156	20,887	20,057	20,197	21,714	20,071	21,057	19,856	19,117	22,451	23,891
Other sundry income	7,251	16,210	23,800	37,301	19,396	-612	13,440	21,025	34,743	29,370	8,498	31,320
Net trading income	36,726	39,166	55,714	72,823	51,388	59,067	50,828	61,678	66,203	72,989	59,272	79,792
Fixed income Equities	17,516 -	6,625	45,398	20,331	20,373	11,595	22,090	21,390	21,497	30,219	27,725	34,893
Derivative instruments	-3,473	8,064	-22,072	18,854	-1,281	11,460	-11,287	4,520	12,315	881	-6,509	1,640
Other	22,683	24,476	32,387	33,638	32,296	36,013	40,025	35,768	32,391	41,889	38,055	43,259
Income from non-traded securities	6,562	8,216	7,063	5,016	7,430	-115	8,104	6,261	4,023	11,854	12,412	7,233
Fixed income Equities	1,727	1,491	1,607	1,612	1,641	1,633	2,239	2,100	2,249	2,124	2,077	1,962
Derivative instruments	-1,198	-502	-1,951	-3,370	1,055	-6,765	1,243	-1,454	-3,553	3,703	4,133	-1,489
Other	6,034	7,227	7,406	6,774	4,734	5,017	4,623	5,614	5,327	6,027	6,203	6,761
Other operating expenses	<b>525,405</b>	<b>522,976</b>	<b>562,849</b>	<b>545,283</b>	<b>571,563</b>	<b>602,281</b>	<b>538,212</b>	<b>571,127</b>	<b>593,537</b>	<b>583,380</b>	<b>557,459</b>	<b>566,246</b>
Staff costs Directors fees and remuneration	267,832 2,501	273,278 2,535	282,977 2,311	277,935 2,353	293,814 2,544	274,788 2,378	268,217 2,417	281,683 5,550	291,579 897	282,820 2,656	266,419 2,834	300,828 2,731
Marketing	6,872	10,949	14,461	11,316	11,196	22,774	8,912	15,121	18,017	6,342	12,970	13,527
Auditing	2,271	2,342	3,512	2,464	3,973	2,764	2,727	3,584	2,778	3,633	3,521	7,524
Consultancy and management fees	37,565 18 308	39,548 19,660	46,750 21,512	39,477 16,200	41,446	53,192 -3,332	39,754 14,354	44,767	35,960 16,438	46,481 14,273	54,686 13 525	50,398 12,947
Occupancy expenses Depreciation and amortixation	18,308 40,522	19,660 39,121	21,512 40,248	16,200 40,632	19,821 39,673	-3,332 62,234	14,354 42,642	12,730 45,158	16,438 46,457	14,273 44,270	13,525 47,016	47,095
Administration and other overheads	149,534	135,542	151,077	154,906	159,095	187,484	159,189	162,534	181,410	182,905	156,489	131,195
Net income before tax	248,459	265,449	346,745	423,979	320,759	246,175	381,130	336,398	391,973	396,822	438,794	576,101
Taxation	<b>81,797</b>	<b>80,857</b>	<b>110,165</b>	<b>123,825</b>	<b>117,043</b>	79,885	110,231	93,508	131,911	<b>131,898</b>	122,580	<b>189,190</b>
Current Deferred	107,413 -25,616	80,511 346	104,170 5,995	124,531 -706	148,462 -31,419	40,544 39,341	111,449 -1,218	76,161 17,347	135,295 -3,385	146,394 -14,496	125,609 -3,029	192,650 -3,460
Gross-up adjustment	-	-	-	-	-	-	-	-	-	-	-	-
Net income after tax	166,662	184,592	236,580	300,154	203,716	166,290	270,899	242,890	260,063	264,923	316,214	386,911
Extraordinary items	-	-	-	-	-	-	-	-	-	-	-	-
Associate income/(expenditure - AC 110 Reserves - Transfers to	- 40,564	- -13,646	- 17,749	- -16,164	- -39,702	- 25,316	- 10,139	- 114,670	- -52,651	- 18,150	- 4,919	- 48,622
Transfers from	0	0	0	0	0	-22,321	-7,317	3,189	-2,295	12,233	0	-83,143
Dividends paid or proposed	0	-393,248	-142,600	0	0	-32,687	-55,936	-55,785	-829,423	-141,400	-19,009	-54,216
RETAINED INCOME FOR THE PERIOD	207,226	-222,302	111,729	283,990	164,013	136,599	217,785	304,963	-624,306	153,906	302,125	298,174
RETAINED INCOME AT BEGINNING OF THE PERIOD RETAINED INCOME AT END OF THE PERIOD	9,907,185 10,467,165	10,467,165 10,244,860	10,244,860 10,356,589			10,849,927 10,986,526	10,986,526 11,204,313	11,204,313 11,509,277	11,509,277 10,884,973	10,479,095 10,633,001	10,632,903 10,934,913	10,935,405 11,287,794
	, 107 , 100		,		10,0+0,027				.0,007,070		10,004,010	. 1,201,104
Memorandum items:												
Number of personnel in employ at end of month	6,170	6,156 5,826	6,153	5,856	5,852	5,820	6,103 5,723	6,101 5,712	6,127	6,145	6,203 5 708	6,228
Permanent personnel Temporary personnel	5,862 308	5,836 315	5,828 325	5,578 278	5,563 289	5,513 307	5,723 380	5,712 389	5,693 434	5,698 447	5,708 495	5,719 509
Number of branches at end of month	135	134	135	124	124	124	136	135	135	134	134	134
Number of agencies at end of month	84	84			72	72	82	81	81	81	82	82
Number of ATMs and mini-ATMs at end of month	1,195	1,205	1,207	1,218	1,219	1,234	1,245	1,260	1,243	1,237	1,238	1,237